

Dec 2017

AR +1.0% AG +1.5% TMG +2.3% SP500 +1.2% R2000 -0.4% GDP +2.8%

## Commentary

2017 is in the record books with three major surprises. First, equity markets around the globe performed much better than expected. Last year, we cited a survey of 15 Wall Street strategists whose average prediction was for the S&P 500 to gain 5% in 2017 with 12% being the highest forecast. Final result for the year? Up almost 22%. Second, the S&P 500 posted a positive return (including dividends) every month of 2017 and has been higher 14 months in a row as we begin the new year – its longest win streak ever. Finally, equity market volatility, measured by the VIX “fear index”, was the calmest ever. The median reading was 10.9 and the high was 16.0. That **high** reading was less than the long-term **median** of 17.5. No one was expecting this combination of high returns and low risk given the backdrop of domestic and international risk factors that the markets had to absorb.

LongRun strategies finished the year in good form. Absolute Return (AR) was 1% higher in December and closed the year up 14.7%. Aggressive Growth gained 1.5% to finish almost 16% higher. Tax-Managed Growth was up more than 2% for the month and 20% for 2017. The Volatility Strategy closed with a 2% profit and gained more than 77% for the full year.

The last week of December was relatively quiet but saw some selling and worries that 2018 would start with more of the same as investors waited to take profits when the tax bite would be lower. I remember seeing the same sell-off at the end of December 2016 (Trump worries) before markets launched higher in January 2017. Last week was a carbon copy as US equity markets were up more than 2% in four days and international markets like China and Latin America grabbed gains of more than 5%. Market forecasters are looking for the S&P 500 to finish the year another 8% higher with a range of 3% to 16%. A few have already scrambled to raise their estimates. The only prediction I like is that the average forecast will be wrong yet again. It's hard to be bearish with reports of decent economic growth around the world and central banks continuing to coordinate their policies to “normalize” monetary conditions. Markets don't seem fazed by major unpredictables like Trump and North Korea. Investors are both nervous and suffering from FOMO (fear of missing out). Professional money managers practicing any conservatism are experiencing career risk to the extent they are lagging the averages. The big surprise may be that markets spend another year grinding steadily higher without a significant pullback or correction. We are in a bull market right now and its nature is to make new highs again and again. Eventually, that will change but no one knows when or for what reasons. Our strategies each have a built-in plan to deal with the market going bad. This is a good time for every investor to review their plan for these good times as well as the bear market that's out there somewhere.

"Everyone in the room is a long-term investor until the stock market goes down."  
- Peter Lynch, famed manager of Magellan Fund

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# LongRun Monthly Strategy Review



**Dec 2017**

**AR +1.0% AG +1.5% TMG +2.3% SP500 +1.2% R2000 -0.4% GDP +2.8%**

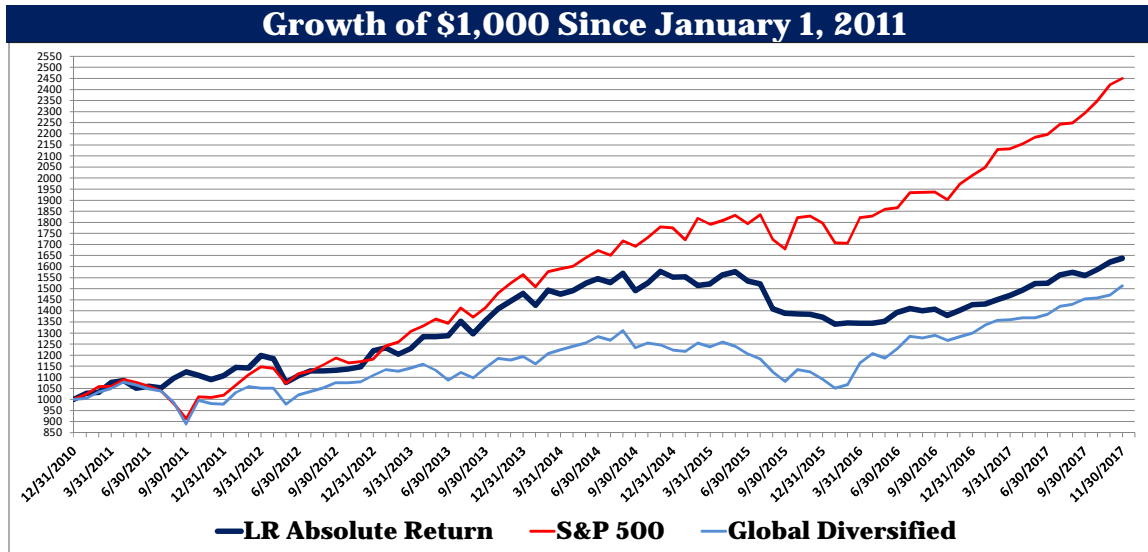
## Selected Asset Class Returns for Trailing Twelve Months (%)

	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	YTD	TTM
<b>US Equity</b>														
<b>SPY</b> S&P 500	1.8	3.9	0.1	1.0	1.4	0.6	2.1	0.3	2.0	2.4	3.1	1.2	21.7	21.7
<b>MDY</b> Mid Cap	1.7	2.6	-0.5	0.8	-0.5	1.5	0.9	-1.5	3.9	2.2	3.7	0.2	15.9	15.9
<b>IWM</b> Small Cap	0.3	1.9	0.0	1.2	-2.0	3.4	0.9	-1.3	6.3	0.7	2.9	-0.4	14.6	14.6
<b>QQQ</b> NASDAQ 100	5.1	4.4	2.0	2.7	3.9	-2.3	4.1	2.1	-0.3	4.6	2.0	0.6	32.7	32.7
<b>IYR</b> Real Estate	0.1	4.4	-1.5	0.6	-0.1	2.1	1.1	0.7	-0.8	0.1	2.6	-0.1	9.4	9.4
<b>XLB</b> Materials	4.6	0.6	0.6	1.3	0.0	1.9	1.7	0.8	3.7	3.9	1.0	2.1	24.2	24.2
<b>XLE</b> Energy	-3.2	-2.1	-1.5	-3.0	-3.5	-0.1	2.6	-5.5	10.2	-0.8	1.8	5.3	-0.9	-0.9
<b>XLF</b> Financials	0.3	5.3	-3.0	-0.8	-1.2	6.5	1.7	-1.6	5.1	2.9	3.5	1.9	22.0	22.0
<b>XLI</b> Industrials	1.9	3.9	-0.8	2.0	1.8	1.4	0.3	0.2	4.2	0.8	4.2	2.1	24.0	24.0
<b>XLK</b> Technology	3.6	4.5	2.2	2.0	4.0	-2.8	4.5	2.9	0.8	6.5	1.4	0.5	34.2	34.2
<b>XLP</b> Staples	1.7	4.8	-0.4	1.1	2.7	-2.3	0.7	-1.1	-0.7	-1.7	5.6	2.2	13.0	13.0
<b>XLU</b> Utilities	1.3	5.3	-0.1	0.8	4.1	-2.7	2.4	3.3	-2.8	3.9	2.7	-6.1	12.0	12.0
<b>XLV</b> Healthcare	2.3	6.3	-0.5	1.5	0.8	4.6	0.8	1.8	0.9	-0.8	2.9	-0.6	21.8	21.8
<b>XLY</b> Discretionary	4.2	1.8	2.1	2.4	1.1	-1.3	1.9	-1.9	0.8	2.1	5.1	2.5	22.8	22.8
<b>XME</b> Metals & Mining	9.8	-3.1	-5.9	-2.0	-3.0	3.8	4.9	3.0	-0.5	-1.6	0.9	14.8	21.2	21.2
<b>Int'l Equity</b>														
<b>DXJ</b> Japan	0.7	1.7	-0.2	0.9	-0.2	3.6	0.6	-0.5	5.2	6.2	0.9	2.1	22.8	22.8
<b>EEM</b> Emerging Mkts	6.7	1.7	3.7	1.7	2.9	0.9	5.8	2.4	0.0	3.3	-0.4	3.8	37.3	37.3
<b>EFA</b> Developed Int'l	3.3	1.2	3.2	2.4	3.5	0.3	2.7	0.0	2.4	1.7	0.7	1.4	25.1	25.1
<b>EPP</b> Asia Pac ex Japan	6.7	2.9	2.9	0.3	-1.3	2.3	4.4	0.4	-0.8	1.0	1.8	3.2	26.1	26.1
<b>FXI</b> China	5.7	4.1	0.8	0.1	4.2	-0.6	7.1	4.0	-0.5	4.3	0.5	2.0	36.2	36.2
<b>ILF</b> Latin America	9.8	2.9	1.8	-1.0	-3.4	1.0	8.9	4.7	1.6	-3.3	-4.0	5.8	26.4	26.4
<b>VGK</b> Europe	3.0	0.6	4.4	3.9	4.9	-0.5	2.8	0.1	3.2	0.5	-0.1	1.5	27.0	27.0
<b>Fixed Income</b>														
<b>AGG</b> Aggregate Bond	0.2	0.7	-0.1	0.9	0.7	0.0	0.3	0.9	-0.6	0.1	-0.2	0.5	3.6	3.6
<b>EMB</b> EM Bonds	1.7	1.7	0.5	1.7	0.8	-0.7	1.2	2.0	-0.2	0.2	-0.3	1.2	10.3	10.3
<b>HYG</b> US High Yield	0.9	1.5	-0.1	0.8	1.0	0.1	1.0	0.1	0.6	0.1	-0.4	0.3	6.1	6.1
<b>LQD</b> US IG Corporate	0.2	1.3	-0.3	1.2	1.3	0.5	0.8	0.7	-0.1	0.2	-0.1	1.2	7.1	7.1
<b>TLT</b> US 20+ Treasury	0.8	1.6	-0.7	1.6	1.9	0.8	-0.7	3.4	-2.3	0.0	0.7	1.6	8.9	8.9
<b>Currencies</b>														
<b>UUP</b> US Dollar	-2.8	1.5	-0.6	-1.5	-1.9	-1.3	-2.8	-0.2	0.6	1.7	-1.6	-0.6	-9.1	-9.1
<b>FXE</b> Euro	2.5	-1.9	0.6	2.0	3.1	1.6	3.6	0.5	-0.8	-1.5	2.1	0.8	13.0	13.0
<b>FXJ</b> Yen	3.5	0.5	0.8	-0.2	0.6	-1.6	2.0	0.2	-2.4	-1.0	0.5	0.3	3.2	3.2
<b>Dispersion</b>	13.0	9.4	10.3	6.9	8.5	9.4	11.7	10.2	12.9	9.8	9.6	20.8	46.4	46.4
<i>High value minus low value for each month; large dispersion provides better opportunity for active strategies.</i>														
<b>Global Diversified Benchmark</b>														
	<b>2.9</b>	<b>1.6</b>	<b>0.2</b>	<b>0.6</b>	<b>0.0</b>	<b>1.1</b>	<b>2.6</b>	<b>0.7</b>	<b>1.7</b>	<b>0.4</b>	<b>0.9</b>	<b>2.8</b>	<b>16.5</b>	<b>16.5</b>

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# LongRun Absolute Return Strategy - Dec 2017

The LongRun Absolute Return Strategy is a disciplined, quantitative approach to tactical asset allocation using exchange-traded funds (ETFs) for access to a wide range of equity and fixed income investments. Absolute Return is designed to outperform benchmark returns over a full market cycle with significantly less risk. ETFs are ranked using a combination of factors favoring positive momentum and low volatility. The Absolute Return portfolio is generally invested in the four ETFs at the top of a monthly ranking but may allocate as much as 100% to cash in severe bear market conditions. This version of Absolute Return was introduced in August 2013 and has completely replaced the initial version.



### Return Data for the Strategy (%)\*

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
<b>2011</b>	2.7	0.5	4.4	0.8	-3.1	0.8	-0.7	4.2	2.6	-1.4	-1.7	1.6	<b>10.7</b>
<b>2012</b>	3.4	-0.3	5.0	-1.2	-9.1	2.8	1.9	0.0	0.3	0.5	0.8	6.3	<b>10.2</b>
<b>2013</b>	1.1	-2.4	2.1	4.4	0.0	0.3	5.1	-4.2	4.7	4.0	2.4	2.5	<b>21.3</b>
<b>2014</b>	-3.7	4.8	-1.2	1.1	2.2	1.4	-1.1	2.7	-5.0	2.3	3.4	-1.6	<b>5.0</b>
<b>2015</b>	0.1	-2.5	0.5	2.7	0.9	-2.7	-0.9	-7.4	-1.4	-0.2	-0.2	-1.0	<b>-11.7</b>
<b>2016</b>	-2.3	0.4	-0.1	0.0	0.7	3.0	1.2	-0.7	0.5	-2.1	1.7	1.8	<b>4.1</b>
<b>2017</b>	0.2	1.4	1.3	1.6	2.1	0.1	2.5	0.7	-0.9	1.8	2.2	1.0	<b>14.7</b>

\* Returns in italics are from a systematic backtest of the strategy; non-italicized periods represent client composite results.

	Absolute Return	S&P 500	Global Diversified
Year-to-Date Return	14.7%	21.7%	16.5%
Trailing 1-Year Return	14.7%	21.7%	16.5%
Trailing 3-Year Cume Return	5.5%	38.0%	23.7%
Annualized Return from 2/1/03*	14.0%	10.0%	10.6%

\* Common start date for backtests of three LongRun strategies

### Portfolio Holdings for Prior Month and Current Month

December 2017		January 2018	
<b>IWM</b>	<b>US Small Cap Stocks</b>	<b>EEM</b>	<b>Emerging Mkt Stocks</b>
<b>MDY</b>	<b>US Mid Cap Stocks</b>	<b>MDY</b>	<b>US Mid Cap Stocks</b>
<b>SPY</b>	<b>US Large Cap Stocks</b>	<b>SPY</b>	<b>US Large Cap Stocks</b>
<b>XLE</b>	<b>Energy Sector</b>	<b>XLE</b>	<b>Energy Sector</b>

### Management and Operational Details

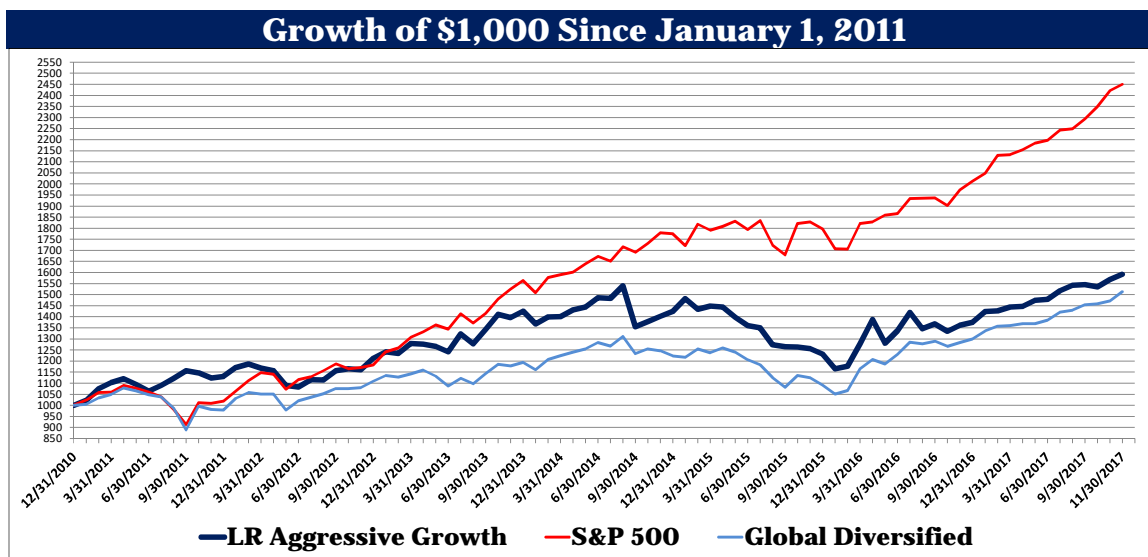
Investment Manager:	LongRun Capital Management LLC
Investment Structure:	Separately Managed Accounts
Custodian:	Fidelity Investments
Minimum Investment:	\$1,000,000 (subject to waiver)
Lock-up:	None
Liquidity/Redemption:	Upon client request
Management fee:	1% of first \$5 million; .75% of assets above \$5 million
Contact Information:	Jim Carroll, jim@longruncapital.com, 914-202-2755

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# LongRun Aggressive Growth Strategy - Dec 2017



The LongRun Aggressive Growth Strategy is a disciplined, quantitative approach to tactical asset allocation using exchange-traded funds (ETFs) for access to a diverse selection of equity and fixed income investments. Aggressive Growth is designed to significantly outperform benchmark returns over a full market cycle with less risk. ETFs are ranked based on total return for a relatively short lookback period as the single quantitative factor. The Aggressive Growth portfolio is always invested in the top three ETFs from the monthly ranking. In our research, this methodology demonstrated a higher return/higher risk profile than the Absolute Return strategy.



### Return Data for the Strategy (%)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
<b>2011</b>	2.2	5.2	2.6	1.6	-2.4	-2.8	2.4	2.9	3.2	-0.9	-2.0	0.6	<b>13.0</b>
<b>2012</b>	3.7	1.3	-1.6	-1.0	-5.7	-0.6	3.1	-0.1	3.7	0.8	-0.4	4.4	<b>7.3</b>
<b>2013</b>	2.4	-0.6	3.6	-0.2	-0.7	-1.9	6.5	-3.4	5.1	5.0	-1.0	2.1	<b>17.5</b>
<b>2014</b>	-4.1	2.3	0.1	2.2	0.9	2.9	-0.3	3.9	-12.0	1.7	1.8	1.5	<b>-0.1</b>
<b>2015</b>	4.1	-3.2	1.0	-0.3	-3.2	-2.7	-0.8	-5.6	-0.7	-0.1	-0.6	-1.9	<b>-13.5</b>
<b>2016</b>	-5.4	1.0	8.5	8.7	-7.7	4.4	6.2	-5.2	1.7	-2.5	2.1	1.0	<b>11.6</b>
<b>2017</b>	3.6	0.2	1.2	0.2	2.0	0.3	2.6	1.6	0.2	-0.6	2.1	1.5	<b>15.8</b>

Returns for all periods represent client composite results.

	Aggressive Growth	S&P 500	Global Diversified
Year-to-Date Return	15.8%	21.7%	16.5%
Trailing 1-Year Return	15.8%	21.7%	16.5%
Trailing 3-Year Cume Return	11.8%	38.0%	23.7%
Annualized Return from 2/1/03*	16.6%	10.0%	10.6%

\* Common start date for backtests of three LongRun strategies

### Portfolio Holdings for Prior Month and Current Month

December 2017		January 2018	
IJH	US Mid Cap Stocks	EEM	Emerging Mkt Stocks
IJR	US Small Cap Stocks	IVV	US Large Cap Stocks
XLE	Energy Sector	XME	Metals & Mining

### Management and Operational Details

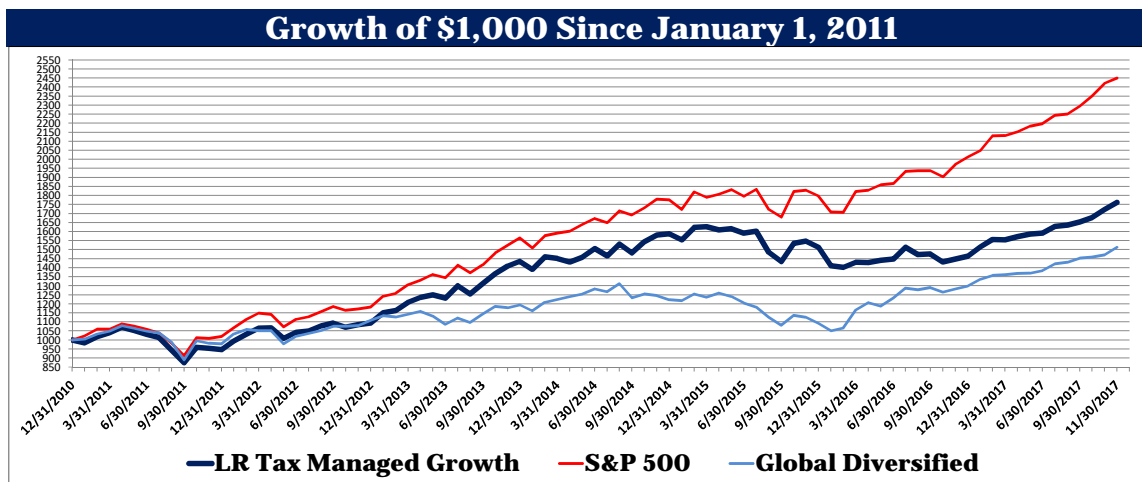
Investment Manager:	LongRun Capital Management LLC
Investment Structure:	Separately Managed Accounts
Custodian:	Fidelity Investments
Minimum Investment:	\$1,000,000 (subject to waiver)
Lock-up:	None
Liquidity/Redemption:	Upon client request
Management fee:	1% of first \$5 million; .75% of assets above \$5 million
Contact Information:	Jim Carroll, jim@longruncapital.com, 914-202-2755

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# LongRun Tax Managed Growth Strategy - Dec 2017



The LongRun Tax-Managed Growth Strategy ("TMG") is a disciplined, quantitative approach to tactical asset allocation using exchange-traded funds (ETFs) for access to a diverse selection of primarily equity and fixed income investments. TMG is designed to outperform benchmark returns over a full market cycle with less risk while also being highly tax efficient. ETFs are ranked based on an assessment of relative strength versus each of the 36 ETFs in the model. The strategy generally owns the top 8 ETFs subject to a buffer and may also allocate as much as 100% to cash in adverse market conditions. Rankings are reviewed daily and holdings adjusted as ranking changes dictate.



### Return Data for the Strategy (%)\*

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
<b>2011</b>	<i>-1.7</i>	<i>3.5</i>	<i>2.2</i>	<i>2.9</i>	<i>-1.7</i>	<i>-1.9</i>	<i>-1.7</i>	<i>-7.1</i>	<i>-7.3</i>	<i>9.7</i>	<i>-0.6</i>	<i>-0.6</i>	<b>-5.3</b>
<b>2012</b>	<i>5.1</i>	<i>3.6</i>	<i>3.4</i>	<i>0.0</i>	<i>-5.3</i>	<i>3.3</i>	<i>0.6</i>	<i>2.8</i>	<i>1.5</i>	<i>-2.1</i>	<i>1.3</i>	<i>0.8</i>	<b>15.5</b>
<b>2013</b>	<i>5.1</i>	<i>1.2</i>	<i>3.9</i>	<i>2.2</i>	<i>1.2</i>	<i>-1.4</i>	<i>5.6</i>	<i>-3.6</i>	<i>4.5</i>	<i>4.2</i>	<i>3.2</i>	<i>1.8</i>	<b>31.2</b>
<b>2014</b>	<i>-3.1</i>	<i>5.1</i>	<i>-0.6</i>	<i>-1.4</i>	<i>1.9</i>	<i>3.3</i>	<i>-2.8</i>	<i>4.6</i>	<i>-3.3</i>	<i>4.2</i>	<i>2.3</i>	<i>0.5</i>	<b>10.7</b>
<b>2015</b>	<i>-2.1</i>	<i>4.4</i>	<i>0.2</i>	<i>-1.1</i>	<i>0.4</i>	<i>-1.6</i>	<i>0.7</i>	<i>-7.3</i>	<i>-3.5</i>	<i>7.1</i>	<i>0.8</i>	<i>-2.3</i>	<b>-4.7</b>
<b>2016</b>	<i>-6.7</i>	<i>-0.6</i>	<i>1.9</i>	<i>0.0</i>	<i>0.9</i>	<i>0.4</i>	<i>4.5</i>	<i>-2.7</i>	<i>0.2</i>	<i>-3.0</i>	<i>1.2</i>	<i>1.1</i>	<b>-3.2</b>
<b>2017</b>	<i>3.5</i>	<i>2.7</i>	<i>-0.1</i>	<i>1.1</i>	<i>0.9</i>	<i>0.3</i>	<i>2.4</i>	<i>0.4</i>	<i>1.1</i>	<i>1.5</i>	<i>2.7</i>	<i>2.3</i>	<b>20.3</b>

\* Returns in italics are from a systematic backtest of the strategy; non-italicized periods represent client composite results.

	<b>Tax-Managed Growth</b>	<b>S&amp;P 500</b>	<b>Global Diversified</b>
Year-to-Date Return	20.3%	21.7%	16.5%
Trailing 1-Year Return	20.3%	21.7%	16.5%
Trailing 3-Year Cume Return	10.9%	38.0%	23.7%
Annualized Return from 2/1/03*	13.3%	10.0%	10.6%

\* Common start date for backtests of three LongRun strategies

### Portfolio Holdings for Latest Prior and Current Month

December 2017		January 2018	
IJT	US Small Cap Growth Stocks	IJT	US Small Cap Growth Stocks
QQQ	NASDAQ 100	QQQ	NASDAQ 100
RSP	US Equal Weight Large Stocks	RSP	US Equal Weight Large Stocks
XLP	US Consumer Staples	XLP	US Consumer Staples
XLK	US Technology	XLK	US Technology
XLV	US Healthcare	XLV	US Healthcare
XLY	US Consumer Discretionary	XLY	US Consumer Discretionary
XME	Metals & Mining	XME	Metals & Mining

Holdings shown reflect the portfolio at the start of the given month; changes are infrequent but may occur intra-month

### Management and Operational Details

Investment Manager:	LongRun Capital Management LLC
Investment Structure:	Separately Managed Accounts
Custodian:	Fidelity Investments
Minimum Investment:	\$1,000,000 (subject to waiver)
Lock-up:	None
Liquidity/Redemption:	Upon client request
Management fee:	1% of first \$5 million; .75% of assets above \$5 million
Contact Information:	Jim Carroll, jim@longruncapital.com, 914-202-2755

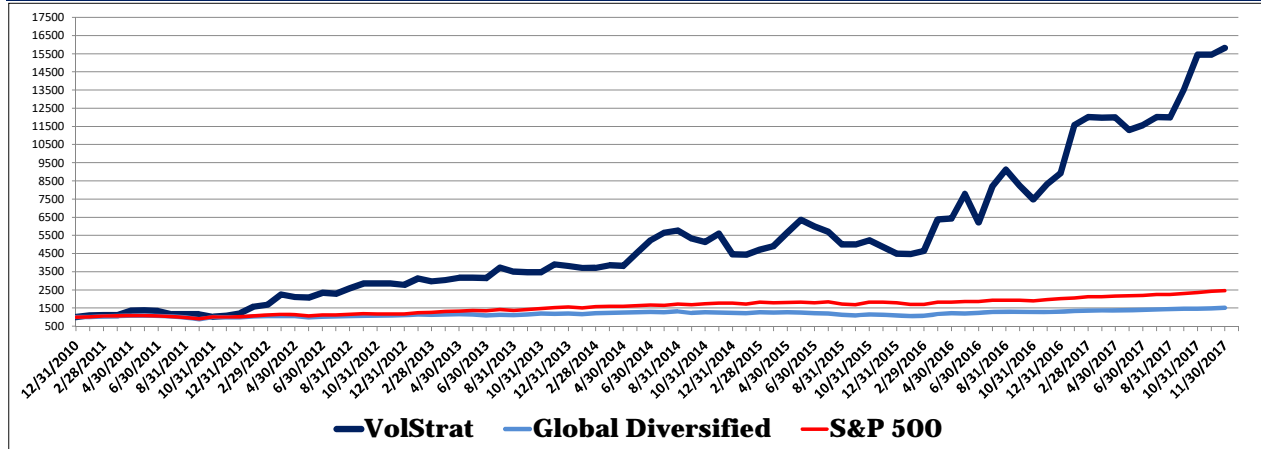
**IMPORTANT DISCLOSURES:** This document is not an offering to sell or the solicitation of an offering to purchase an interest in any of the separate account strategies offered by LongRun Capital Management LLC. S&P 500 benchmark represents the total return (including dividends) of the SPDR S&P 500 ETF (SPY). Global Diversified benchmark is the total return of an equal-weight portfolio consisting of 14 ETFs allocated approximately 70% equity (40% US and 30% international) and 30% fixed income. Investment returns shown for LongRun strategies represent actual client composite performance net of fees and expenses for certain periods and estimated net returns derived from a statistical backtest for other periods. The rule-sets used to determine month-to-month holdings of the LongRun strategy were applied consistently for the backtest period. Results of the complete backtest are available upon request. Underlying data has been obtained from sources believed to be reliable and LongRun is not responsible for errors or omissions in that data. Performance of individual separately managed accounts may vary from composite performance. Past performance (estimated or actual) is not necessarily indicative and is not a guarantee of future performance. Information regarding LongRun's management fees and the value of assets included in the composite results is available upon request. In addition, LongRun's disclosure document, Form ADV Part 2A, is available online at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) or upon request.

# LongRun Volatility Strategy - Dec 2017



The LongRun Volatility Strategy (VolStrat) is designed to produce aggressive returns with a low correlation to broad equity market indices. VolStrat uses a systematic approach to investing in volatility through exchange traded products that are either long or short VIX futures and may also take a neutral position in cash. VolStrat methodology is the product of extensive research into the behavior of equity market volatility and securities designed to harvest returns from that behavior. Backtest results and recent live trading demonstrate attractive long-term returns but also periods of very high volatility. Investors must have a high tolerance for exposure to significant drawdowns in the value of their investment. VolStrat produces short-term gains and losses and is therefore most appropriate for tax-advantaged structures such as retirement accounts, charitable entities and private insurance vehicles.

## Growth of \$1,000 Since 12/31/2010



—VolStrat —Global Diversified —S&P 500

## Return Data for the Strategy (%)\*

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2011	9.7	0.9	0.3	21.9	1.1	-3.1	-12.5	-0.2	-0.2	-11.5	4.0	13.9	21.1
2012	30.7	6.3	33.4	-6.0	-2.2	12.7	-2.1	13.5	9.9	0.5	-0.4	-2.3	129.2
2013	12.5	-4.9	2.2	4.3	-0.2	-0.2	18.0	-6.0	-1.0	-0.1	12.7	-2.0	37.7
2014	-3.0	-0.2	4.1	-0.9	18.7	15.3	8.1	2.1	-7.6	-3.5	8.8	-20.5	16.3
2015	-0.2	6.3	4.1	15.0	12.6	-5.8	-4.7	-12.3	-0.2	4.6	-6.9	-7.8	0.8
2016	-0.2	3.8	37.2	1.0	21.1	-20.2	31.8	11.2	-9.6	-9.1	11.2	7.1	98.9
2017	29.7	3.8	-0.2	0.1	-5.7	2.2	3.9	-0.2	12.7	14.2	0.0	2.4	77.4

\* Returns in italics are from a systematic backtest of the strategy; non-italicized periods represent client composite results.

	VolStrat	S&P 500	Global Diversified
Year-to-Date Return	77.4%	21.7%	16.5%
Trailing 1-Year Return	77.4%	21.7%	16.5%
Annualized Return from August 2008*	61.9%	10.4%	6.2%

\* Start date of VolStrat backtest

## Fund Holdings for Prior Month and Current Month

December 2017

XIV (Short volatility)

January 2018

XIV (Short volatility)\*

\*Represents current positioning of LongRun Volatility Strategy that is subject to change at any time

## Management and Operational Details

Investment Manager:	LongRun Capital Management LLC
Investment Structure:	Separately Managed Accounts
Custodian:	Fidelity Investments
Minimum Investment:	\$500,000 (subject to waiver)
Lock-up:	None
Liquidity/Redemption:	Upon client request
Management fee:	1% of initial assets; 2% above threshold return
Contact Information:	Jim Carroll, jim@longruncapital.com, 914-202-2755

**IMPORTANT DISCLOSURES:** This document is not an offering to sell or the solicitation of an offering to purchase an interest in any of the separate account strategies offered by LongRun Capital Management LLC. S&P 500 benchmark represents the total return (including dividends) of the SPDR S&P 500 ETF (SPY). Global Diversified benchmark is the total return of an equal-weight portfolio consisting of 14 ETFs allocated approximately 70% equity (40% US and 30% international) and 30% fixed income. Investment returns shown for LongRun strategies represent actual client composite performance net of fees and expenses for certain periods and estimated net returns derived from a statistical backtest for other periods. The rule-sets used to determine month-to-month holdings of the LongRun strategy were applied consistently for the backtest period. Results of the complete backtest are available upon request. Underlying data has been obtained from sources believed to be reliable and LongRun is not responsible for errors or omissions in that data. Performance of individual separately managed accounts may vary from composite performance. Past performance (estimated or actual) is not necessarily indicative and is not a guarantee of future performance. Information regarding LongRun's management fees and the value of assets included in the composite results is available upon request. In addition, LongRun's disclosure document, Form ADV Part 2A, is available online at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) or upon request.